



PHASE 1

WINTER

1/8 Fraction: 4 Fixed Weeks, 2 Float Weeks

Deluxe		
Original Price	# of Sales	Adjusted Price
\$695,000		
2 Bedrooms + Den + Study 3-4 Baths	1-3	\$345,000
	4-6	\$351,900
	7-9	\$358,900
	10-12	\$366,000
	13-15	\$373,300

Premium		
Original Price	# of Sales	Adjusted Price
\$485,000		
2 Bedrooms + Den 3 1/2 Baths	1-7	\$271,400
	8-14	\$276,800
	15-21	\$282,300
	22-28	\$287,900
	29-35	\$293,700

Standard		
Original Price	# of Sales	Adjusted Price
\$395,000		
2 Bedrooms 3 Baths	1-5	\$225,400

SUMMER

1/16 Fraction: 2 Fixed Weeks, 1 Float Week

Deluxe		
Original Price	# of Sales	Adjusted Price
\$310,000		
2 Bedrooms + Den + Study 3-4 Baths	1-3	\$190,900
	4-6	\$194,700
	7-12	\$198,500
	13-15	\$202,400
	16-18	\$206,400

Premium		
Original Price	# of Sales	Adjusted Price
\$225,000		
2 Bedrooms + Den 3 1/2 Baths	1-8	\$149,500
	9-16	\$152,200
	17-26	\$154,900
	27-34	\$157,900
	35-42	\$161,000

Standard		
Original Price	# of Sales	Adjusted Price
\$195,000		
2 Bedrooms 3 Baths	1-6	\$135,700